

Single provider readiness evaluation



Use this checklist to assess if an integrated, single-provider approach is the right for your program, asset or development strategy

1

Funding and milestone pressure

- ☐ Are investor, board or stakeholder expectations creating more pressure to make development decisions more efficiently?
- ☐ Would improved speed, coordination or predictability have a meaningful impact of your program's financial or strategic position?
- ☐ Would earlier visibility into project progress or viability enable your team to make better decisions about where to invest resources?

2

Timeline confidence

- ☐ Are you working toward deadlines where delays could have strategic, financial, regulatory or operational consequences?
- ☐ Are timeline risks being introduced by handoffs, disconnected processes or slow decision cycles?
- ☐ Would more coordinated planning enable your team to anticipate issues and keep milestones on track?

3

Program complexity

- ☐ Does your program involve more than one service area, such as clinical development, manufacturing, packaging, labeling, distribution or logistics?
- ☐ Are there dependencies between workstreams that could affect timelines, quality, cost or decision-making?
- ☐ Would your team benefit from a clearer view of how activities connect across the development pathway?

4

Coordination burden

- ☐ Does your project involve multiple vendors, stakeholders, sites, geographies, handoffs or supply requirements?
- ☐ Are coordination challenges creating extra work for your internal team?
- ☐ Would a more integrated operating model reduce delays, rework or communication gaps?

5

Internal resourcing

- ☐ Does your team have the time, tools and expertise to manage multiple providers effectively?
- ☐ Are internal resources stretched across vendor oversight, issue resolution, communication and timeline management?
- ☐ Would shifting some coordination responsibilities to an external partner allow your team to focus on higher-value priorities?

6

Capability gaps

- ☐ Are there specialized capabilities your team needs but does not currently have in-house?
- ☐ Would support across clinical research, manufacturing, packaging, distribution or related services improve execution?
- ☐ Have previous vendor or cross-functional challenges affected your ability to meet milestones?

7

Cost control

- ☐ Is it difficult to compare costs, assumptions or change orders across multiple vendors?
- ☐ Would greater pricing transparency enable your team to plan, forecast or manage development spend?
- ☐ Would consolidating contracting, governance or reporting reduce the administrative burden on your team?

8

Risk and accountability

- ☐ Are you concerned about risks related to quality, continuity, accountability or inconsistent execution across vendors?
- ☐ Are responsibilities clearly defined across all partners, or are there areas where ownership could become unclear?
- ☐ Would centralized oversight enable your team to identify, manage and resolve risks more effectively?

9

Strategic alignment

- ☐ Would your program benefit from a partner that can support both near-term execution and longer-term development goals?
- ☐ Is it important that your partner understand how individual services connect to your broader asset strategy?
- ☐ Would a more integrated model align clinical, manufacturing, supply and delivery considerations?
- ☐ Are you seeking a long-term partner—or flexibility to scale as needs evolve?

10

Scalability and adaptability

- ☐ Are your requirements likely to change as data, enrollment, manufacturing, regulatory or market factors evolve?
- ☐ Does your project require solutions tailored to your study design, asset, timeline or supply needs?
- ☐ Would your team benefit from a partner that can adapt scope, resources or services as priorities shift?

Total the number of items you checked.

0–7 checked items

Limited single-provider need

A multi-provider model may continue to meet your current needs, particularly if your program has a focused scope, limited cross-functional dependencies and sufficient internal resources to manage vendor oversight

8–15 checked items

Emerging integration opportunity

Your program may have areas where greater coordination, visibility or accountability could improve execution. Consider evaluating whether select services or workstreams would benefit from a more integrated provider model.

16–23 checked items

Strong single-provider fit

Your responses suggest that program complexity, timeline pressure, resource demands or accountability needs may be creating execution risk. A single-provider model could help reduce handoffs, improve oversight and support more coordinated delivery.

24–30 checked items

High readiness for integrated support

Your program is a strong candidate for an integrated, single-provider approach, especially if speed, cross-functional coordination, risk management, and scalability are critical to success.

Share your checklist results with our team to identify where integration could reduce handoffs, improve visibility and accelerate milestones.

Learn more at thermofisher.com/us/en/home/products-and-services/services/crdmo.html